Interim financial statements for the six-month period ended 30 June 2010

# **SPM Corporation Corporate information**

**Investment Licence No** 4102004241 26 March 2001

The investment licence was issued by Investment and Planning Department of Ho Chi Minh City and are valid for 46 years from

the date of the initial investment licence.

**Board of Management** Dao Huu Hoang Chairman

Do Thi Mai Member
Dao Huu Khoi Member
Nguyen The Ky Member
Huynh Phu Hai Member

**Board of Directors** Nguyen The Ky General Director

Huynh Phu Hai Deputy General Director Van Tat Chien Deputy General Director

**Registered Office** Lot 51, Street No. 2

Tan Tao Industrial Zone

Tan Tao A Ward, Binh Tan District

Ho Chi Minh City

Vietnam

**Auditors** KPMG Limited

Vietnam

# REPORT OF THE INDEPENDENT AUDITORS ON REVIEW OF INTERIM FINANCIAL STATEMENTS

# To the Shareholders SPM Corporation

#### Scope

We have reviewed the accompanying balance sheet of SPM Corporation ("the Company") as of 30 June 2010, the related statements of income for the three months and six months ended 30 June 2010, and the related statements of changes in equity and cash flows for the six months ended 30 June 2010. These financial statements are the responsibility of the Company's management. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with Vietnamese Standard on Auditing applicable to review engagements. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited to primarily inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the financial statements do not give a true and fair view of the financial position of SPM Corporation as of 30 June 2010, the results of its operations for the three months and six months ended 30 June 2010 and its cash flows for the six months ended 30 June 2010 in accordance with Vietnamese Accounting Standard 27 – *Interim Financial Reporting*.

The financial statements of the Company as at and for the year ended 31 December 2009 were audited by other auditors whose report dated 31 March 2010 expressed an unqualified opinion on those financial statements. Such financial statements were not audited by us and, accordingly, we do not express an opinion or any form of assurance on the information set forth in the accompanying balance sheet as of 31 December 2009. Additionally, the statements of income for the three months and six months ended 30 June 2009 and the related statements of changes in equity and cash flows for the six months ended 30 June 2009 were not reviewed or audited by us, and accordingly, we do not express an opinion or any form of assurance on them.

#### **KPMG** Limited

Vietnam

Investment Certificate No: 011043000345

Chong Kwang Puay

Nguyen Thanh Nghi

CPA No. 0304/KTV

Chong Kwang Puay CPA No. N0864/KTV Deputy General Director

Ho Chi Minh City,

# SPM Corporation Balance sheet at 30 June 2010

	Code	Note	30/6/2010 VND	31/12/2009 VND
ASSETS				
Current assets	100		296,457,074,935	158,232,464,298
Cash	110	3	1,685,165,442	3,184,008,783
Short-term investments	120	4	126,000,000,000	380,059,000
Accounts receivable	130		130,046,271,247	124,410,746,155
Accounts receivable – trade	131	5	120,856,001,540	121,122,752,134
Prepayment to suppliers	132		7,877,627,697	2,170,915,099
Other receivables	135		1,312,642,010	1,117,078,922
Inventories	140	6	32,613,812,483	29,395,146,284
Inventories	141		33,067,978,064	29,849,311,865
Allowance for inventories	149		(454,165,581)	(454,165,581)
Other current assets	150		6,111,825,763	862,504,076
Short-term prepayments	151		719,452,452	265,793,845
Deductible value added tax	152		1,050,087,098	126,598,592
Others current assets	154		4,342,286,213	470,111,639
Long-term assets	200		558,773,460,069	320,159,326,234
Fixed assets	220		429,556,734,224	308,482,392,270
Tangible fixed assets	221	7	142,516,240,552	149,041,179,961
Cost	222		190,186,111,402	189,027,566,925
Accumulated depreciation	223		(47,669,870,850)	(39,986,386,964)
Intangible fixed assets	227	8	6,850,663,778	6,059,766,647
Cost	228		8,215,416,178	7,329,976,178
Accumulated amortisation	229		(1,364,752,400)	(1,270,209,531)
Construction in progress	230	9	280,189,829,894	153,381,445,662
Long-term investments	250	10	129,216,725,845	11,525,000,000
Other long-term investments	258		129,216,725,845	11,525,000,000
Other long-term assets	260		-	151,933,964
Long-term prepayments	261		-	151,933,964
TOTAL ASSETS	270	_	855,230,535,004	478,391,790,532

# SPM Corporation Balance sheet at 30 June 2010 (continued)

	Code	Note	30/6/2010 VND	31/12/2009 VND
RESOURCES				
LIABILITIES	300		317,971,639,158	235,848,419,135
Current liabilities	310		317,812,499,438	235,680,795,915
Short-term borrowings	311	11	38,903,838,133	127,611,920,617
Accounts payable – trade	312		39,381,179,635	33,079,663,057
Taxes payable to State Treasury	314	12	9,272,672,595	4,890,875,129
Payables to employees	315		805,951,000	1,192,555,030
Accrued expenses	316		1,089,720,255	608,675,060
Other payables	319	13	228,359,137,820	68,297,107,022
Long-term liabilities	330		159,139,720	167,623,220
Provision for severance allowance	336	14	159,139,720	167,623,220
EQUITY	400		537,258,895,846	242,543,371,397
Equity	410		537,258,895,846	242,543,371,397
Share capital	411	15	140,000,000,000	100,000,000,000
Capital surplus	412	15	210,885,368,500	-
Foreign exchange differences	416	2c	(30,911,981)	-
Retained profits	420		186,404,439,327	142,543,371,397
TOTAL RESOURCES	440	_	855,230,535,004	478,391,790,532

Prepared by: Approved by:

Bui Cong Son Nguyen The Ky
Chief Accountant General Director

# SPM Corporation Statement of income for the six-month period ended 30 June 2010

	Code	Note	Three months ended 30/6/2010 VND	Six months ended 30/6/2010 VND	Three months ended 30/6/2009 VND (Unreviewed)	Six months ended 30/6/2009 VND (Unreviewed)
Total revenue	01	16	83,891,999,509	163,969,037,248	71,408,939,893	117,065,718,354
Less sales deductions	02	16	(3,275,414,026)	(4,167,785,386)	(1,694,069,345)	(2,743,609,243)
Net sales	10	16	80,616,585,483	159,801,251,862	69,714,870,548	114,322,109,111
Cost of sales	11	17	(51,682,673,398)	(100,438,564,357)	(41,997,302,924)	(69,981,327,136)
Gross profit	20		28,933,912,085	59,362,687,505	27,717,567,624	44,340,781,975
Financial income Financial expenses Selling expenses General and administration	21 22 24	18 19	2,770,068,339 (1,349,968,973) (4,947,555,787)	2,980,429,195 (6,632,115,698) (6,950,156,810)	131,573,935 (2,416,659,968) (3,794,813,156)	164,346,916 (4,202,510,463) (4,199,736,348)
expenses	25		(1,731,784,013)	(3,488,802,758)	(2,446,244,694)	(3,604,398,475)
Net operating profit	30		23,674,671,651	45,272,041,434	19,191,423,741	32,498,483,605
Results of other activities Other income Other expenses	<b>40</b> 31 32	20 21	235,845,091 (347,540,910)	387,941,302 (349,865,390)	112,661,641 (232,917,139)	156,618,773 (430,430,877)
Profit before tax	50		23,562,975,832	45,310,117,346	19,071,168,243	32,224,671,501
Income tax expense – current	51	22	(483,609,728)	(1,449,049,416)	(1,430,337,618)	(2,416,850,363)
Net profit	60		23,079,366,104	43,861,067,930	17,640,830,625	29,807,821,138
Basic earnings per share	70	23	1,649	3,576	1,764	2,981

Prepared by:

Approved by:

Bui Cong Son Chief Accountant Nguyen The Ky General Director

# **SPM Corporation** Statement of changes in equity for the six-month period ended 30 June 2010

	Share capital VND	Capital surplus VND	Foreign exchange differences VND	Retained profits VND	Total VND
Balance at 1 January 2009	100,000,000,000	-	-	90,328,063,889	190,328,063,889
Net profit for the period Dividends	<del>-</del> -	-	-	38,749,228,056 (2,247,857,678)	
Balance at 30 June 2009 (Unreviewed)	100,000,000,000	-	-	126,829,434,267	226,829,434,267
Balance at 1 January 2010	100,000,000,000	-	-	142,543,371,397	242,543,371,397
Contributed capital Net profit for the period Unrealised exchange	40,000,000,000	210,885,368,500	-	43,861,067,930	250,885,368,500 43,861,067,930
differences	-	-	(30,911,981)	-	(30,911,981)
Balance at 30 June 2010	140,000,000,000	210,885,368,500	(30,911,981)	186,404,439,327	537,258,895,846
	Prepared by:		Approved by:		

Prepared by: Approved by:

Bui Cong Son Nguyen The Ky Chief Accountant General Director

# SPM Corporation Statement of cash flows for the six-month period ended 30 June 2010

	Code	Note	Six months ended 30/6/2010 VND	Six months ended 30/6/2009 VND (Unreviewed)
CASH FLOWS FROM OPERATING A	ACTIV	ITIES		
Profit before tax Adjustments for	01		45,310,117,346	32,224,671,501
Depreciation and amortisation	02		7,979,486,319	7,448,011,159
Profits from investing activities	05		(2,632,473,308)	(147,882,571)
Interest expense	06		3,825,502,560	2,690,596,186
Operating profit before changes in working capital	08	_	54,482,632,917	42,215,396,275
Change in receivables and other				
current assets	09		(10,884,846,607)	(25,900,492,422)
Change in inventories	10		(3,218,666,199)	(13,827,812,665)
Change in payables and other liabilities	11		1,232,252,919	16,541,456,014
		_	41,611,373,030	19,028,547,202
Interest paid	13		(3,825,502,560)	(2,690,596,186)
Corporate income tax paid	14		-	(6,115,313,915)
Net cash generated from operating activities	20	_	37,785,870,470	10,222,637,101
CASH FLOWS FROM INVESTING A	CTIVI	ΓΙΕS		
Payments for additions to fixed assets and other long-term assets Proceed from disposals of fixed	21		(129,223,810,709)	(10,629,138,393)
assets Payments for investments in	22		172,125,000	-
other entities	25		(117,691,725,845)	_
Loans given and time deposits	23		(125,619,941,000)	_
Collections on investments in			(123,017,771,000)	_
other entities	26		_	1,965,000,000
Receipts of interests	27		2,782,264,708	147,882,571
Net cash used in investing activities	30	-	(369,581,087,846)	(8,516,255,822)

# Statement of cash flows for the six-month period ended 30 June 2010 (continued)

	Code	Note	Six months ended 30/6/2010 VND	Six months ended 30/6/2009 VND (Unreviewed)
CASH FLOWS FROM FINANCING	ACTIVI	TIES		
Proceeds from equity issued Proceeds from short-term and long-	31		250,885,368,500	-
term borrowings Contribution by other parties to	33		102,862,225,746	122,824,114,040
Long Truong Project			168,150,000,000	_
Payments to settle debts	34		(191,570,308,230)	(126,005,962,906)
N :t cash generated from/(used from) fi ancing activities	40	<del>-</del>	330,327,286,016	(3,181,848,866)
N :t cash flows during the period	50		(1,467,931,360)	(1,475,467,587)
C ish at the beginning of the period	60		3,184,008,783	2,036,785,896
E fect of exchange rate fluctuations on cash	61	-	(30,911,981)	-
C ish at the end of the period	70	3	1,685,165,442	561,318,309
Prepared by:		-	Approved by:	

Nguyen The Ky

General Director

Bui Cong Son Chief Accountant

#### Notes to the interim financial statements for the six-month period ended 30 June 2010

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

### 1. Reporting entity

SPM Corporation ("the Company") is a joint stock company incorporated in Vietnam. The principal activities of the Company are to manufacture and trade cosmetic, food; to manufacture pharmaceutical products; to rent space, office; to provide rental warehouse; to trade pharmaceutical products; to trade apartments; to trade health machines; to explore metal, stone, sand, gravel, clay ore; to produce and to trade functional food.

As at 30 June 2010 the Company had 248 employees (31 December 2009: 239 employees).

### 2. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these interim financial statements.

### (a) Basic of financial statement preparation

The financial statements, expressed in Vietnam Dong ("VND"), have been prepared in accordance with Vietnamese Accounting Standard 27 – *Interim Financial Reporting*. These interim financial statements should be read in conjunction with the financial statements of the Company for the year ended 31 December 2009.

The interim financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

#### (b) Fiscal year

The fiscal year of the Company is from 1 January to 31 December.

#### (c) Foreign currency transactions

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at rates of exchange ruling at the balance sheet date. Transactions in currencies other than VND during the period have been translated into VND at rates approximating those ruling at the transaction dates. All realised and unrealised foreign exchange differences are recorded in the statement of income.

Effective 1 January 2010, the Company adopted Circular No. 201/2009/TT-BTC issued by the Ministry of Finance on 15 October 2009 regarding recognition of foreign exchange differences prospectively. This Circular provides the following guidance for recognition of foreign exchange differences:

# Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

- Exchange differences arising from period end translation of current monetary assets and liabilities denominated in currencies other than VND are recorded in the Foreign Exchange Difference Account in equity. Such exchange differences are subsequently reversed at the beginning of the following period;
- Exchange differences arising from period end translation of non-current monetary assets and long-term liabilities denominated in currencies other than VND are recorded in the statement of income; and
- Realised exchange differences incurred on settlement of monetary assets and liabilities in foreign currencies are recorded in the statement of income.

Had the Company continued adopting previous accounting policy for foreign currency transactions in accordance with Vietnamese Accounting Standard No. 10 ("VAS 10") – *The Effects of Changes in Foreign Exchange Rates*, impact on the financial statements would be insignificant.

#### (d) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amount of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

#### (e) Investments

Investments, including investments in associates, are stated at cost. An allowance is made for reductions in investment values if market value of the investment falls below cost or if the investee has suffered a loss. The allowance is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the allowance was recognised. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

#### (f) Account receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

#### (g) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

The Company applies the perpetual method of accounting for inventory.

Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

#### (h) Tangible fixed assets

#### (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, is normally charged to income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

#### (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

•	buildings	8 – 25 years
•	machinery and equipment	5-10 years
•	office equipment	10 years
•	motor vehicles	5-10 years

#### (i) Intangible fixed assets

### (i) Land use right

Land use rights are stated at cost less accumulated amortisation. The initial cost of a land use right comprises the acquisition cost and any directly attributable costs incurred in conjunction with securing the land use right. Amortisation is computed on a straight-line basis over 46 years.

#### (ii) Software

Cost of acquisition of new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software is amortised on a straight-line basis over 4 years.

#### (iii) Licence

Cost of acquisition of medicine licence is capitalised as intangible assets and is amortised on a straight-line basis over licence period of 10 years.

# Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

#### (k) Construction in progress

Construction in progress represents the cost of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

#### (l) Trade and other payables

Trade and other payables are stated at their cost.

#### (m) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### (n) Borrowing cost

Borrowing costs are recognised as an expense in the period in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of tangible fixed assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the fixed assets concerned.

#### (o) Taxation

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous period.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

#### (p) Revenue

Revenue from the sale of goods is recognised in the statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods.

#### (q) Operating lease payments

Payments made under operating leases are recognised in the statement of income on a straightline basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense.

#### (r) Earnings per share

The Company presents basic earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. The Company does not have any potentially diluted shares.

### (s) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. Management is of the opinion that the Company operates in one single business segment, which is the manufacture and sale of drugs and one significant geographical segment, which is Vietnam.

#### (t) Off balance sheet items

Amounts which are defined as off balance sheet items under the Vietnamese Accounting System are disclosed in the relevant notes to these financial statements.

# Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

#### 3. Cash

	30/6/2010 VND	31/12/2009 VND
Cash on hand	185,335,608	65,310,353
Cash in banks Cash in transit	1,029,829,834 470,000,000	3,118,698,430
	1,685,165,442	3,184,008,783

Cash at 30 June 2010 included amounts denominated in currencies other than VND amounting to VND149 million (31 December 2009: VND236 million).

# 4. Short-term investments

	30/6/2010 VND	31/12/2009 VND
Bank deposits with terms over three months Loans granted to other parties Other	10,000,000,000 116,000,000,000	380,059,000
	126,000,000,000	380,059,000

#### 5. Accounts receivable - trade

	30/6/2010 31/12/2009 VND VND
Trade receivables from related party Trade receivables from third parties	107,940,851,841 115,918,019,329 12,915,149,699 5,204,732,805
	120,856,001,540 121,122,752,134

The trade receivables from related party were unsecured, interest free and are payable within 120 days from invoice date.

## SPM Corporation Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

# 6. Inventories

30/6/2010 VND	31/12/2009 VND
4,090,757,820 21,258,206,656	1,359,703,538 19,503,539,478
6,637,834,172 1,081,179,416	7,794,632,385 1,191,436,464
33,067,978,064	29,849,311,865
(454,165,581)	(454,165,581)
32,613,812,483	29,395,146,284
	VND  4,090,757,820 21,258,206,656 6,637,834,172 1,081,179,416  33,067,978,064 (454,165,581)

SPM Corporation Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

# 7. Tangible fixed assets

	Buildings VND	Machinery and equipment VND	Office equipment VND	Motor vehicles VND	Total VND	
Cost						
Opening balance Additions Disposals	69,867,569,642 142,848,476	117,837,122,226 1,387,138,001 (371,442,000)	999,814,840	323,060,217	189,027,566,925 1,529,986,477 (371,442,000)	
Closing balance	70,010,418,118	118,852,818,227	999,814,840	323,060,217	190,186,111,402	
Accumulated deprec	iation					
Opening balance Charge for the period Disposals	7,223,038,497 1,495,161,381	31,787,989,784 6,145,903,339 (49,525,600)	766,605,459 74,940,760	208,753,224 17,004,006	39,986,386,964 7,733,009,486 (49,525,600)	
Closing balance	8,718,199,878	37,884,367,523	841,546,219	225,757,230	47,669,870,850	
Net book value						
Closing balance Opening balance	61,292,218,240 62,644,531,145	80,968,450,704 86,049,132,442	158,268,621 233,209,381	97,302,987 114,306,993	142,516,240,552 149,041,179,961	

Included in the cost of tangible fixed assets were assets costing VND1,411 million which were fully depreciated as of 30 June 2010 (31 December 2009: VND1,153 million) but which are still in active use.

At 30 June 2010 tangible fixed assets with a carrying value of VND42,765 million (31 December 2009: VND83,027 million) were pledged with banks as security for short-term borrowings granted to the Company.

SPM Corporation Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

# 8. Intangible fixed assets

	Land use right VND	Software VND	Licence VND	Total VND
Cost				
Opening balance	7,281,897,278	48,078,900	-	7,329,976,178
Transfers from construction in progress	-	-	885,440,000	885,440,000
Closing balance	7,281,897,278	48,078,900	885,440,000	8,215,416,178
Accumulated amortisation				
Opening balance	1,270,209,531	-	-	1,270,209,531
Charge for the period	79,151,052	8,013,150	7,378,667	94,542,869
Closing balance	1,349,360,583	8,013,150	7,378,667	1,364,752,400
Net book value				
Closing balance	5,932,536,695	40,065,750	878,061,333	6,850,663,778
Opening balance	6,011,687,747	48,078,900	-	6,059,766,647
Net book value Closing balance	5,932,536,695	40,065,750		6,850,663,778

# 9. Construction in progress

	Six months ended 30/6/2010 VND
Opening balance Additions during the period Transfers to intangible fixed assets	153,381,445,662 127,693,824,232 (885,440,000)
Closing balance	280,189,829,894

During the period, borrowing costs capitalised into construction in progress amounted to VND1,702 million (2009: Nil).

Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

# 10. Long-term investments

	30/6/2010 VND	31/12/2009 VND
Other long-term investments in:		
<ul> <li>Royal International Security Corporation</li> </ul>	6,750,000,000	6,750,000,000
<ul> <li>Nam Bac Investment and Development Joint Stock</li> </ul>		
Company	2,750,000,000	2,750,000,000
<ul> <li>Danang Pharmaceutical - Medical Equipment Joint</li> </ul>		
Stock Company	2,025,000,000	2,025,000,000
<ul> <li>Hai Ha Land Investment Joint Stock Company</li> </ul>	20,111,030,000	-
<ul> <li>Nguyen Duy Trinh land project</li> </ul>	65,030,695,845	-
<ul> <li>Stone mine project in Ha Tinh province</li> </ul>	10,000,000,000	-
<ul> <li>White marble mine project in Yen Bai province</li> </ul>	15,000,000,000	-
<ul> <li>Huu Nghi Service and Trading Limited Company</li> </ul>	7,000,000,000	-
<ul> <li>My Kim Tourist and Trading Company</li> </ul>	550,000,000	-
	129,216,725,845	11,525,000,000

# 11. Short-term borrowings

	30/6/2010 VND	31/12/2009 VND
Short-term borrowings		
Loan 1 from The Hongkong and Shanghai Banking		
Corporation (a)	25,680,103,726	24,006,093,134
Loan 2 from Mr. Dao Huu Hoang – Chairman (b)	800,000,000	21,168,574,977
Loan 3 from Sai Gon Thuong Tin Bank (c)	5,723,944,341	-
Loan 4 from Joint Stock Commercial Bank for Foreign		
Trade of Vietnam – Phu Tho Branch (d)	6,699,790,066	2,667,473,724
Loan 5 from Joint Stock Commercial Bank for Foreign		
Trade of Vietnam – Binh Tay Branch	-	24,812,737,190
Loan 6 from Vietnam Bank for Agriculture and Rural		
Development – District 5 Branch	-	54,957,041,592
•		, , ,
	38,903,838,133	127,611,920,617

- a. This loan, denominated in USD, is secured by the personal guarantee of USD1,500,000 from Mr. Dao Huu Hoang and pledged by inventory contracts together with insurance contract/certificates of insurance for inventories at warehouse with a minimum value of USD1,500,000 (2009: USD1,500,000). The loan bore interest at rates ranging from 10.50% to 11.50% (2009: 5.58% to 12.00%) per annum during the period.
- b. This loan is unsecured, bore interest at 1.26% fixed (2009: 1.20%) per month during the period and is repayable upon 30 days notice.

# Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

- c. This loan is unsecured and has a maximum facility of VND15 billion. The loan bore interest at rate 13.00% per annum during the period.
- d. This loan has a maximum facility of VND70 billion (2009: VND2.7 billion) and bore interest at a rate ranging from 10.50% to 13.50% (2009: 10.32% to 10.50%) per annum during the period. The loan facility is secured by tangible fixed assets with carrying value as at 30 June 2010 of VND42,765 million (31 December 2009: VND3,773 million).

### 12. Taxes payable to State Treasury

	30/6/2010 VND	31/12/2009 VND
Value added tax	4,784,972,540	2,039,373,675
Import tax	157,202,960	69,204,966
Corporate income tax	4,140,822,155	2,691,772,738
Personal income tax	188,674,940	90,523,750
Others taxes	1,000,000	-
	9,272,672,595	4,890,875,129

## 13. Other payables

	30/6/2010 VND	31/12/2009 VND
Assets are waiting for solution Social insurance and health insurance Dividends payable Other payables to related parties Others (*)	275,706,791 145,269,959 443,743,750 - 227,494,417,320	275,706,791 132,487,423 4,191,460,600 2,708,711,150 60,988,741,058
	228,359,137,820	68,297,107,022

<sup>(\*)</sup> Others included amounts advanced by Song Da Company of VND168,150 million (31 December 2009: Nil); Ms. Chu Thi Thu Phuong of VND44,513 million (31 December 2009: VND44,513 million) and Ms. Do Thi Hang of VND11,240 million (31 December 2009: VND15,240 million) for their participation in the development of apartment building at Long Truong, District 9, Ho Chi Minh City.

Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

#### 14. Provision for severance allowance

Movements of provision for severance allowance during the period were as follows:

	VND
Opening balance Provision used during the period	167,623,220 (8,483,500)
Closing balance	159,139,720

Under the Vietnamese Labour Code, when employees who have worked for 12 months or more ("eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employees' compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their current salary level.

Pursuant to Law on Social Insurance, effective from 1 January 2009 the Company and its employees are required to contribute to an unemployment insurance fund managed by the Vietnam Social Insurance Agency. The contribution to be paid by each party is calculated at 1% of the lower of the employees' basic salary and 20 times the general minimum salary level as specified by the Government from time to time. With the implementation of unemployment insurance scheme, the Company is no longer required to provide severance allowance for the service period after 1 January 2009. However, severance allowance to be paid to the existing eligible employees as of 31 December 2008 will be determined based on the eligible employees' years of service as of 31 December 2008 and their average salary for the six-month period prior to the termination date.

For the year six-month period ended 30 June 2010, the Company contributed VND29 million (six-month period ended 30 June 2009: VND23 million) to the unemployment insurance fund and the amount is recorded as part of labour and staff costs in the statement of income.

Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

# 15. Share capital

The Company's authorised and issued share capital are:

	30/6/2010		31/12/2009	
	Number of shares	VND	Number of shares	VND
Authorised and issued share capital	14,000,000	140,000,000,000	10,000,000	100,000,000,000

Movements in share capital during the period were as follows:

	Six-month period ended 30/6/2010 VND		Six-month period ended 30/6/2009 VND	
	Number of shares	VND	Number of shares	VND
Balance at the beginning of the period Share issued during the period	10,000,000 4,000,000	100,000,000,000 40,000,000,000	10,000,000	100,000,000,000
Balance at the end of the period	14,000,000	140,000,000,000	10,000,000	100,000,000,000

All shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All shares are ranked equally with regard to the Company's residual assets.

In March 2010, the Company issued 4,000,000 shares for existing and new shareholders. The proceeds from shares issuance in excess of the par value totalling VND210,885,368,500 was recorded as share premium in equity section.

List of shareholders of the Company at 30 June 2010 are as follows:

	Contributed			
	Number of shares	VND	%	
Mr Dao Huu Hoang	5,365,830	53,658,300,000	38.33%	
Ms Do Thi Mai	1,000,000	10,000,000,000	7.14%	
Amersham Industries Limited	600,000	6,000,000,000	4.29%	
Ms Nguyen Thi Quynh Huong	577,075	5,770,750,000	4.12%	
VietFund Management	520,000	5,200,000,000	3.71%	
Vietnam Dragon Fund Limited	500,000	5,000,000,000	3.57%	
Other shareholders	5,437,095	54,370,950,000	38.84%	
	14,000,000	140,000,000,000	100%	

Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

### 16. Total revenue

Total revenue represented the gross invoiced value of goods sold and services rendered exclusive of value added tax.

Net sales comprised

	Three months ended 30/6/2010 VND	Six months ended 30/6/2010 VND	Three months ended 30/6/2009 VND	Six months ended 30/6/2009 VND
Total revenue				
<ul><li>Sale of finished goods</li><li>Sales of merchandise</li></ul>	71,712,689,169	142,426,006,622	62,034,421,857	101,669,756,827
goods	11,742,946,704	20,670,303,354	9,374,518,036	15,395,961,527
<ul><li>Services</li></ul>	436,363,636	872,727,272	-	-
Less sales deductions				
<ul><li>Sales returns</li></ul>	(3,275,414,026)	(4,167,785,386)	(1,694,069,345)	(2,743,609,243)
Net sales	80,616,585,483	159,801,251,862	69,714,870,548	114,322,109,111

# 17. Cost of sales

	Three months ended 30/6/2010 VND	Six months ended 30/6/2010 VND	Three months ended 30/6/2009 VND	Six months ended 30/6/2009 VND
Total cost of sales <ul><li>Finished goods sold</li><li>Merchandise goods sold</li></ul>	40,980,682,788 10,701,990,610		33,431,605,608 8,565,697,316	56,082,089,018 13,899,238,118
	51,682,673,398	100,438,564,357	41,997,302,924	69,981,327,136

SPM Corporation Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

# 18. Financial income

	Three months	Six months	Three months	Six months
	ended	ended	ended	ended
	30/6/2010	30/6/2010	30/6/2009	30/6/2009
	VND	VND	VND	VND
Interest income	2,584,988,898	2,782,264,708	127,833,769	147,882,571
Foreign exchange gains	185,079,441	198,164,487	3,740,166	16,464,345
	2,770,068,339	2,980,429,195	131,573,935	164,346,916

# 19. Financial expenses

	Three months	Six months	Three months	Six months
	ended	ended	ended	ended
	30/6/2010	30/6/2010	30/6/2009	30/6/2009
	VND	VND	VND	VND
Interest expense	908,701,780	3,825,502,560	1,299,032,082	2,690,596,186
Foreign exchange losses	441,267,193	2,806,613,138	1,117,627,886	1,511,914,277
	1,349,968,973	6,632,115,698	2,416,659,968	4,202,510,463

# 20. Other income

	Three months ended 30/6/2010 VND	Six months ended 30/6/2010 VND	Three months ended 30/6/2009 VND	Six months ended 30/6/2009 VND
Proceeds from disposals of tangible fixed assets Compensation received from	172,125,000	172,125,000	-	-
other parties	35,095,670	77,599,626	24,455,025	24,455,025
Others	28,624,421	138,216,676	88,206,616	132,163,748
	235,845,091	387,941,302	112,661,641	156,618,773

SPM Corporation Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

### 21. Other expenses

	Three months ended 30/6/2010 VND	Six months ended 30/6/2010 VND	Three months ended 30/6/2009 VND	Six months ended 30/6/2009 VND
Book value of tangible fixed				
assets disposed	321,916,400	321,916,400	-	-
Others	25,624,510	27,948,990	232,917,139	430,430,877
	347,540,910	349,865,390	232,917,139	430,430,877

#### 22. Income tax

#### (a) Reconciliation of effective tax rate

	Three months	Six months	Three months	Six months
	ended	ended	ended	ended
	30/6/2010	30/6/2010	30/6/2009	30/6/2009
	VND	VND	VND	VND
Profit before tax	23,562,975,832	45,310,117,346	19,071,168,243	32,224,671,501
Tax at normal income tax rate Non-deductible expense Effect of tax incentives	5,890,743,958	11,327,529,337	4,767,792,061	8,056,167,875
	14,753,033	39,109,905	-	-
	(5,421,887,263)	(9,917,589,826)	(3,337,454,443)	(5,639,317,512)
-	483,609,728	1,449,049,416	1,430,337,618	2,416,850,363

#### (b) Applicable tax rates

Under the terms of its Investment Licence the Company has an obligation to pay the government income tax at the rate of 15% of taxable profits for 12 years starting from the first year of operation and at the normal tax rate (currently 25%) for the succeeding years. The Company is exempted from business income tax fully in 3 years from the profit-making year and is reduced 50% of tax amount payable in 7 following years. The year 2004 was the first year profit-making year of the Company.

Besides, during 2008, the Company invested into a production expansion project called "Construction of new pharmaceutical factory" and the project was put in use at 2009. The Company is entitled to a tax exemption for the first 3 years and 50% tax reduction for the following 7 years in respect of the profit generated by this project. The year of 2009 was the first year this project generated profit.

# Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

On 13 January 2009, the Ministry of Finance issued Circular 03/2009/TT-BTC announcing a reduction of the income tax liability for 2009 for Small and Medium Enterprises (SMEs), of which SMEs shall be entitled to a 30% income tax reduction for 2009. In accordance with the Circular 03/2009/TT-BTC, the Company assessed that it meets the criteria as a SME, therefore, it applied the 30% income tax reduction for 2009.

# 23. Basic earning per share

The calculation of basic earning per share at 30 June 2010 was based on the profit attributable to ordinary shareholders and a weighted average number of ordinary shares outstanding, calculated as follows:

#### (i) Net profit attributable to ordinary shareholders

	Three months	Six months	Three months	Six months
	ended	ended	ended	ended
	30/6/2010	30/6/2010	30/6/2009	30/6/2009
	VND	VND	VND	VND
Net profit attributable to ordinary shareholders	23,079,366,104	43,861,067,930	17,640,830,625	29,807,821,138

#### (ii) Weighted average number of ordinary shares

	Three months ended 30/6/2010 VND	Six months ended 30/6/2010 VND	Three months ended 30/6/2009 VND	Six months ended 30/6/2009 VND
Issued ordinary shares at the beginning of the period Effect of shares issued in	14,000,000	10,000,000	10,000,000	10,000,000
March 2010	-	2,266,667	-	-
Weighted average number of ordinary shares at the end of the period	14,000,000	12,266,667	10,000,000	10,000,000

Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

# 24. Significant transactions with related parties

In addition to balances with related parties disclosed in other notes, during the period there were the following significant transactions with related parties:

	Transacti Six months ended 30/6/2010 VND	on value Six months ended 30/6/2009 VND
Do Thanh Pharmaceutical Company		
Sales of finished goods	150,454,334,194	110,834,908,724
Sales of service	872,727,272	-
Interest income	1,967,333,334	-
Loan to Do Thanh Pharmaceutical Company	72,000,000,000	-
Members of Board of Management and Board of		
Directors		
Loan to the Company	950,000,000	-
Loan from the Company	4,000,000,000	-
Advances from the Company	3,519,688,417	-
Remunerations	405,571,000	325,650,000

Do Thanh Pharmaceutical Company is a company controlled by the Company's biggest shareholder.

# 25. Production and business costs by element

	Three months	Six months	Three months	Six months
	ended	ended	ended	ended
	30/6/2010	30/6/2010	30/6/2009	30/6/2009
	VND	VND	VND	VND
Raw material costs included in production costs Labour costs and staff costs Depreciation and	43,354,006,658	85,352,272,795	35,963,524,366	55,095,634,274
	3,155,535,830	5,423,898,530	2,284,438,830	4,309,073,067
amortisation Outside services and other	3,880,323,278	7,827,552,355	3,794,828,369	7,448,011,159
expenses	7,972,147,432	12,273,800,235	6,195,569,209	10,932,743,459

Prepared by: Approved by:

Bui Cong Son Nguyen The Ky
Chief Accountant General Director